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**SORTIE-BASED AIRCRAFT COMPONENT  
DEMAND RATE TO PREDICT REQUIREMENTS**

THESIS

Thomas R. O'Neal, Captain, USAF

AFIT-ENS-MS-20-M-164

**DEPARTMENT OF THE AIR FORCE  
AIR UNIVERSITY**

**AIR FORCE INSTITUTE OF TECHNOLOGY**

**Wright-Patterson Air Force Base, Ohio**

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DEMAND RATE TO PREDICT REQUIREMENTS

THESIS

Presented to the Faculty

Department of Operational Sciences

Graduate School of Engineering and Management

Air Force Institute of Technology

Air University

Air Education and Training Command

In Partial Fulfillment of the Requirements for the  
Degree of Master of Science in Logistics and Supply Chain Management

Thomas R. O'Neal, BA

Captain, USAF

March 2020

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SORTIE-BASED AIRCRAFT COMPONENT  
DEMAND RATE TO PREDICT REQUIREMENTS

Thomas R. O'Neal, BA

Captain, USAF

Committee Membership:

Lt Col John M. Dickens, PhD  
Chair

Major Timothy W. Breitbach, PhD  
Member

### **Abstract**

Weapon System Sustainment (WSS) costs are growing at an increasing rate despite the vast efforts to reduce them. Researchers have attributed much of the cost increase to inaccurate demand forecasts for weapon system spare parts. In 2011, the forecast to sustain all United States Air Force (USAF) aircraft was 19% accurate and WSS costs per year have continuously increased.

The purpose of this study is to explore a parsimonious change to aircraft component forecasting to reduce costly forecast error. This study substitutes flying hours with sorties for the purpose of demand forecasting. Many F-16 and B-52 spare parts are evaluated by employing demand and usage data from the D200 and LIMS-EV. The modified Poisson process modeled in this study indicates error can be decreased for many of the components the USAF invests in. This study resulted in roughly a 15% decrease in forecast error among the F-16 and B-52 platforms. Decision makers can employ the insight gained from the model developed in this study to reduce WSS costs and improve performance.

## **Acknowledgments**

I wish to show my gratitude to my advisor, Lt Col John Dickens, who has an exceptionally motivating approach when offering guidance and advice. Without his appropriately timed help and encouragement, this project would have failed to offer meaningful contributions. When the trials of life came, he was there in much more than an academic capacity to ensure the success of this project.

I would like to thank Dr. Marvin Arostegui from the Logistics Management Institute for his technical advice. The substance he added to this study through advanced concepts were genius and cannot be reproduced elsewhere. The Air Force Sustainment Center deserves my gratitude for endorsing Dr. Arostegui's assistance and for championing this project.

Finally, I would like to acknowledge the love and support from my wife. When my capacity ran out, she kept me going and ensured our family overcame the trails that often cause disruptions in life.

Tom O'Neal

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# **SORTIE-BASED AIRCRAFT COMPONENT DEMAND RATE TO PREDICT REQUIREMENTS**

## **I. Introduction**

### **Background**

Predicting future needs for aircraft spare parts is an important issue within the United States Air Force (USAF). In the USAF's complex multi-echelon, multi-indenture supply repair cycle, an inaccurate demand forecast may result in improper work schedules at the Air Logistics Centers, incorrect peacetime operating stock levels at base supply warehouses, and incorrect stock levels in aircraft deployment readiness kits. The consequences of such inaccuracy include a spare part or multiple spare parts not being available for an aircraft that the USAF needs to fly. The impact of an unavailable aircraft could include a missed training opportunity for a pilot. More severely, unavailable aircraft could mean one of the USAF's mission sets, like personnel recovery or air superiority is degraded. If demand for any given component is overestimated, too many spare parts are stocked, and other needed parts are not purchased or repaired due to sustainment budget constraints.

The current USAF process employs reliability theory and forecasting techniques to determine future demand. Some critiques of the USAF forecasting method submit that the USAF's process should be updated because it continues to underperform (Eckbreth et al., 2011). This study is a parsimonious effort to improve forecasts and diverges from the critique's recommendation of employing "more sophisticated data analysis". For most spare parts, the USAF currently calculates reliability on the number of flying hours

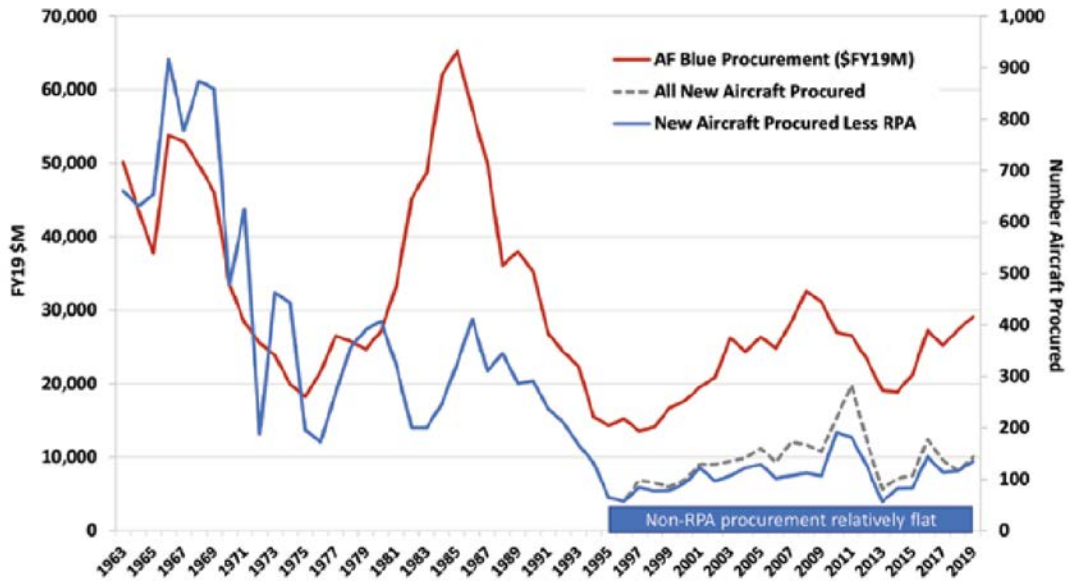
associated with the end item the spare part belongs to. The following section further clarifies this problem and the cost of inaccurate demand predictions.

Sustainment costs for USAF weapon systems, especially legacy systems, are untenable. Eckbreth et al., (2011) also tied the challenges to the sustainment enterprise to supply chains that are inefficient due to the inability to accurately predict parts needs. In 2011, they claim the demand forecast for spare part was only 19% accurate. Furthermore, the USAF expenditures to operate and maintain the active fleet ballooned to \$63.7 billion in 2019 dollars. Part of the growth in sustainment expenses were due to the age of the fleet (Gunzinger, et al., 2019). Figure 1 shows the upward trend of operation and maintenance costs per aircraft across all fleets.



**Figure 1: Trends in O&M funding per aircraft (Gunzinger et al., 2019)**

The 35 years prior to 1997, the USAF funding for operations and maintenance increased by \$3.4 million per aircraft. However, in the 20 years since, this portion of funding increased by \$5.1 million per aircraft. Figure 2 shows the downward trend in new aircraft procurement spending.



**Figure 2: Trends in the USAF's total procurement funding (Gunzinger et al., 2019)**

Figures 1 and 2 indicate that the cost of sustaining and operating an aging fleet is increasing and is a cause for worry. Congressional Budget Office (2018), found that since 2001 operations and sustainment cost growth rates have exceeded 5% above inflation. Considering prior to 2001 these growth rates were between 1% and 2%, the office finds it alarming that the cost of maintaining and operating an aging fleet remain to grow at a faster rate. With plans to continue to fly legacy systems like the B-52 until 2050 and due to the exceedingly high price tag on many parts, it is imperative that supply chain planners continue to adapt and find more accurate calculations for future spare part needs beyond the inadequacies of the legacy D200 forecast method.

### **Problem Statement**

The USAF uses the flying hour program to determine several rates and percentages to include spare part consumption rates. In many cases, the rate at which aircraft spare parts fail and place a demand on the supply system do not show a strong

correlation with actual hours flown. This translates to a demand rate calculation that produces an inaccurate future year forecast.

## **Research Questions**

To address this problem and how it is claimed to affect sustainment costs, this study answers the following research questions:

1. Can sortie data be employed to reduce USAF forecast error?
2. How can the D200 process integrate a sortie rate?
3. What methods are available to simulate future requirements based on sorties?

## **Research Focus**

This study assesses the effectiveness of the current flying hour-based spare part demand rate by comparing it to a sortie-based demand rate. The mean absolute percent error (MAPE) of the forecasts produced by the two methods is calculated to show which method performs best.

## **Methodology**

The USAF calculates future demand for spare parts by multiplying the flying-hour-based demand rate by the approved number of flying hours allocated for the upcoming year. A correlation analysis is performed to investigate whether demand for F-16 and B-52 spare parts has a stronger linear relationship to flying hours or sorties. Understanding this relationship helps validate a previous study regarding this subject and provides justification for this study to investigate further. This study will replace the demand rate in this process with a sortie-based rate. Then, this study develops various

methods to forecast flight allocations based on number of sorties because the USAF does not allocate flying in these terms. To accurately compare demand predictions, a sortie-based rate must be multiplied by a time period in terms of sorties versus flying hours. The F-16 and the B-52 fleets were chosen to analyze the difference a sortie-based demand rate will have on a large fleet like the F-16 and a small fleet like the B-52. For both fleets, the error from the current system and the proposed model are compared to determine which produces the least amount of error.

### **Assumptions/Limitations**

This study is limited by the data-collection environment. For example, demand data is collected and reported in a complex manner. It is reasonable to assume that during this complex process of reporting the number of times a component failed and maintenance activities placed a request for replacement can result in a level of inaccuracy. Furthermore, some observations were not included in the study because the observations' demand data was not available due to data various data entry errors. Using secondhand data and eliminating samples in this manner can distort the results of this study. This study employs the USAF's D200 Poisson process forecast with sorties to measure time between demand. This allows for an intelligent baseline for comparison, despite potential limitation of the D200 forecast methodology like assuming a constant demand rate.



## **Implications**

There are few studies addressing the time measure of USAF repairable component failures. To the best of the authors' knowledge there are no studies that analyze spare component demand as a function of sorties and compares the results of a sortie-based driver of demand to the current flying hour-based driver. The USAF does not provide a sortie forecast as an input to the D200 model. Thus, the methods in this study to estimate a sortie forecast are original.

## **II. Literature Review**

### **Chapter Overview**

The purpose of this chapter is to explore the vast knowledge of forecasting. It starts with the structure of forecasting. Then the literature review follows the lineage of time series forecasting techniques as they have grown in complexity and accuracy. Then the literature review differentiates times series forecasting from the techniques that count data like inventory demand require. Furthermore, the literature review examines the Poisson process where demand arrival is exponentially distributed and the expected number of demands in each time period is a discrete Poisson distribution. The Air Force manual that governs the D200 forecasting system is examined to illustrate that it follows the Poisson process. Finally, the related aircraft component demand forecasting literature is assessed to ensure originality of this study.

### **Forecasting**

The review of the literature pertaining to this study begins with the concept of predicting future outcomes, or forecasting. The need for forecasting increases with a managers' attempt to minimize dependency on chance by becoming more scientific in dealing with an uncertain environment. Forecasting techniques can be placed into two main categories: quantitative and qualitative. Quantitative forecasting can be employed when there is enough empirical information regarding the past and it can be assumed that the past patterns in the information will continue into the future. If these conditions are not met, qualitative techniques can be employed. If neither condition is met, the topic of

interest is unpredictable. Moreover, quantitative forecasting methods as a continuum with two extremes. At one extreme there are intuitive or ad hoc methods and at the other extreme there are formal statistical methods. Another dimension for classifying quantitative forecasting methods distinguishes this method by the model used. The two main forecasting models are time series and explanatory models. Explanatory models like regression assume that the variable to be predicted has some relationship with one or more independent variables. However, time series models make no effort to explain the factors that may affect the variable that is being predicted. Time series models attempt to find a pattern in the historical data and generalize that pattern into the future (Makridakis, et al., 1998).

### **Time Series Forecasting**

Bowerman, et al., (2005) define time series as a chronological sequence of observations on a particular variable. It is a quantifiable variable over some time measure. The authors explain that the components of a time series are trend, cycle, seasonal variation, and irregular fluctuation. The authors argue that due to the irregular fluctuation, no single best forecasting model exists. So, the biggest problem with forecasting is fitting an appropriate model to the pattern in the available time series data. The fluctuations are modeled as part of the error in forecasting. So, according to the authors, large forecasting errors can indicate that the irregularity is too great for forecasting or another model or technique could be more appropriate. Before explaining error and the importance of analyzing forecast error, it is important to review the different time series forecasting methods.

Beyond using averages or naïve one month moving averages to predict future occurrences, Norbert Wiener (1949), began using the statistical concepts from communication engineering and cybernetics to make predictions based on the smoothing of stationary time series. Much like early communication devices depended on probability distributions to predict the most likely intended message and provide it to the receiver, Wiener proposed that time series data behaves this way and can be used to make predictions. Brown (1959), based his work on much of Wiener's ideas by using statistical forecasting for inventory control. His work was an early application of smoothing and other advanced tools like monte-carlo simulation to advanced demand predictions. It may have been unknown to Brown, but Holt (1957, reprinted 2004) documented the idea of smoothing variation or random fluctuations and derived equations to model trend and seasonal fluctuations. Brown's work in 1959 attempted to make the abstract concept and the mathematics more user friendly for an inventory control specialist or manager. Winters' (1960) work added to the time-series forecasting body of knowledge by comparing weighted exponential smoothing to traditional methods of the time to show that it can model trend and seasonality, if present, and provide a more accurate forecast. Additive and multiplicative forms of exponential smoothing were theorized in much of the early works. However, Pegels (1969) formally presented the nine possible models in graphical form and summarizes them into one formula that readers can comprehend.

Before Pegels' work, Muth (1960) was the first to apply statistical concepts like linear regression to time series and showed that this method of simple exponential smoothing (SES) provided an optimal forecast for what he called a "random walk with noise". Later, Box & Jenkins, (1970) examined time series that are non-stationary. Non-

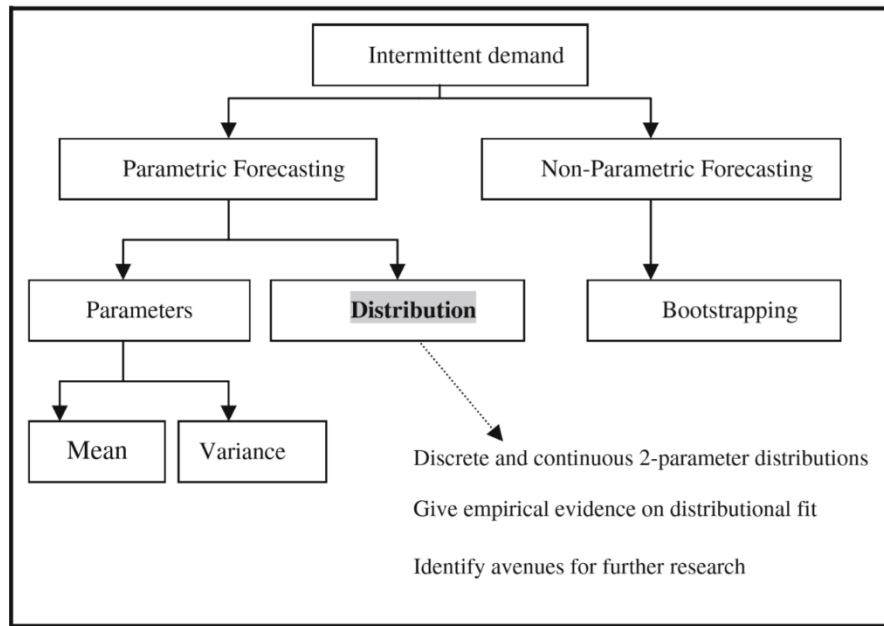
stationary time series are very difficult to be forecasted using moving average methods because the data has multiple windows of time that have different means. However, non-stationary time series do display homogeneity in the sense that at least one part of the series behaves much like other parts. To model this behavior, the authors proposed a technique called autoregressive integrated moving average (ARIMA) by summing the stationary processes by the number of differences in the time series. With the expansive work and the multiple approaches to time series forecasting, Box and Jenkins work provided a clear and robust method for time series identification, parameter estimation, and verification known as the Box-Jenkins approach.

With research, scholars articulated other methods, like state-space models (Ord, et al., 1995). These advanced methods are outside the scope of this study. This section of the literature focused on time series with linear relationships between the variable and time. Time series can also show a non-linear relationship between time and the variable of interest, which are much more complex than the aforementioned linear methods. Furthermore, they are difficult to perform and are outside the scope of this study. The next section will cover the literature on forecasting count data because aircraft spare parts demand can be described as intermittent count data.

### **Forecasting Count Data**

Croston (1972) argues that simple exponential smoothing can be inappropriate when forecasting count data like inventory when the intervals between demand are shorter than the period between demand. As a routine stock control perspective, this forecasting situation results in inventory predictions based on these intervals instead of

average demand. Doing so assumes that the interarrival time is uniform. He then builds on Box and Jenkins' ideas of non-stationary demand, often a characteristic of inventory demand, and employs a stochastic approach to modeling inter-arrival times of demand, which reduces error in intermittent non-stationary count data forecasts. His improved system makes separate forecasts for demand size and the arrival interval of demand and eliminates previous models' biases towards regular demand where there is a demand signal in every interval. His model adjusts for periods without a demand signal. After this work, inventory control forecasters have taken a stochastic approach to forecasting demand.



**Figure 3: Intermittent Demand Decision Tree (Syntetos, et al., 2011)**

Syntetos et al., (2011) point out that non-parametric procedures, such as bootstrapping, to estimate demand distributions have been proposed to stochastically forecast inventory demand. Furthermore, they argue that fitting the demand to a two-

parameter distribution provides evidence of improved forecasts. The focus of their study is summarized in Figure 3.

Figure 3 can also be used as a model when determining methods to estimate parameters for intermittent demand distributions. The authors build on previous work and empirically show that distributions must be found for the demand size and the demand arrival. Agreeing with Croston (1972), Sytetos et al., (2011) conclude that the Poisson distribution is a “reasonable” distribution to model the behavior of these items and is theoretically expected of slow-moving items like aircraft parts and that the interarrival time of demand is not uniformly distributed. Before this work was presented, practitioners and researchers were studying demand as random. The work presented by Sytetos et al. (2011), provided additional empirical evidence in support of treating demand as random failures versus component wear-out.

However, demand can be considered a random event or caused by a wear-out process. Evaluating demand from both lenses is the cornerstone of reliability theory. Ebeling (2004) explains why the Poisson process is used to model demand behavior and make predictions of future failures. According to the Ebeling (2004), if a part having constant failure rate  $\lambda$  is immediately repaired or replaced, the number of failures that you would expect over a time period has a Poisson probability mass function. The Poisson distribution is discrete and the mean or the predicted number of failures over time is given by  $\lambda t$ .

## USAF Forecasting

To assist USAF managers in consolidating complex resource data and become more scientific in dealing with their environment, the USAF uses the Secondary Item Requirements System (SIRS) also referred to as the D200A (Air Force Materiel Command, 2017). SIRS uses historical demand divided by past programs (usually flying hours) to calculate factors. For each item, this factor can be viewed as  $\lambda$  from the Poisson process and is multiplied by the planned number of flying hours to determine projected demand. The computation for projected future spare part requirements is translated to a budget submission by the Air Force Spares Requirements Review Board (SRRB) process (U.S. Department of the Air Force, 2019). The proposed budget inputs by the SRRB are in terms of cost per flying hour to mirror the Air Force Corporate Structure's flying hour program. Factors are computed using flying hours to match the budgeting process. Essentially, the USAF calculates each years' spare parts requirement in order to submit a budget to buy total requirements minus the number of parts that are projected to be fixed and returned to service.

The USAF calculates each items' current consumption rate  $\lambda$  which SIRS translates into reliability information called rates and percentages (RAP) or factors (Air Force Materiel Command, 2017). The current consumption rate is multiplied by next years' projected flying hours to calculate requirements. With demand forecast accuracy at 19% as recent as 2011 (Eckbreth *et al.*, 2011), leaders have stressed the need to improve future demand calculations.



## **Efforts to Improve Forecasts**

More recently, the U.S. Government Accountability Office (2015), found that the DoD was still in the early stages of improving their demand forecasting and remained on the annual report's high-risk list. The USAF and other DoD services are still not where they need to be in terms of a more precise demand forecasting methods. This can cause the agencies to overspend on spare parts. GAO maintains a program to concentrate on government operations that it identifies as "high risk" due to the operations' high potential for fraud, waste, abuse and mismanagement or tackle economy, efficiency, or effectiveness challenges.

Even though these problems remain, there has been work done to improve spare part forecasts and increase their accuracy. The same studies agree for the most part that aircraft parts are difficult to forecast. Bachman and O'Malley (1990), credited the difficulty to volatility in item demand rates and the effects of Air Force management decisions. The two researchers continue, suggesting the USAF should pursue improvements in technical forecasting, but any solution should include the development of stronger management controls to improve the stability of the requirement. Bachman and Kruse (1994) found for less volatile items like aircraft consumables, demand was not strongly correlated to weapon programs like flying hours or total number of weapons. This research is significant to this study because it analyzed demand correlating to other programs besides flying hours and challenges the general notion that aircraft components fail at a rate based on the number of flying hours. Sherbrooke (1997) used maintenance removals to simulate demand and found that in many cases when sortie durations are not constant, demand is more closely correlated to number of sorties. He also noted that

supply data should be used rather than maintenance removals because parts are often removed but never turned in for repair.

### **Chapter Summary**

Even though this issue is very complex and difficult solve, the studies in this section claim the USAF has shown a poor track record and has lost credibility in terms of forecasting requirements to make decisions that maximize the nation's return on investment (Eckbreth et al., 2011, Gunzinger et al., 2019). To get after this problem, researchers have shown the USAF may have been incorrectly attributing component demand to the number of flying hours rather than analyzing demands on a per sortie bases. This study will verify Sherbrooke's findings and employ the USAF's Poisson process with sorties as the time measure versus flying hours to determine and validate that sorties are a better predictor of demand than flying hours. Furthermore, this study will develop a methodology that uses supply demand data rather than maintenance data to evaluate requirements on a per sortie bases to predict demand.

### **III. Methodology**

#### **Chapter Overview**

This chapter will describe how the D200 works and explain how a model can be built to simulate the model with the use of sortie data. To begin, the rationale behind using F-16 and B-52 data and instructions on how to obtain the data is provided. To validate Sherbrooke's (1997) work, it shows how correlations between demand and flying hours, and demand and sorties can be calculated and interpreted for both sets of data. Then, to mimic the current USAF Poisson process to predict demand, a sortie-based demand rate  $\lambda$  is calculated. In order to predict future demand, usage must be forecasted in terms of sorties, not flying hours. Since the USAF does not currently provide the D200 usage estimates as a function of sorties, four methods will be developed to simulate future usage as a function of sorties instead of flying hours. This section will explain the rationale and steps to create the four methods and how to apply them to the model to produce four separate forecasts to compare to the D200 forecast. The mean absolute percent error (MAPE) will be used to compare the D200 process and the sortie-based process's error.

#### **Correlation Analysis**

Following the data collection, a correlation analysis was performed to compare each item's demand with how many hours were flown each year. The correlation (CORREL) function in Microsoft Excel produced a Pearson's  $r$  value for each item indicating how strongly throughout the years flying hours correlated with demand for the part. This process was repeated with the number of sorties.

$$\text{Correl}(X, Y) = \frac{\sum(x-\bar{x})(y-\bar{y})}{\sqrt{\sum(x-\bar{x})^2 \sum(y-\bar{y})^2}} \quad (1)$$

where  $\bar{x}$  is the sample mean of the items actual demand from 2004 to 2018 and  $\bar{y}$  is the sample mean of the items actual flying hours or number of sorties respectively from the same time period.

After each item was assigned a correlation value between 0 and 1, indicating the strength of positive correlation or 0 and -1, indicating the strength of negative correlation, the values for each item were compared. The comparison resulted in 200 F-16 items and 295 B-52 items with demand that has a stronger correlation to number of sorties and a weaker correlation to flying hours. The remaining items have annual demand that is more strongly correlated to flying hours. The results indicate that for at least 40% of the F-16 items and over 52% of the B-52 items, the proportion of demands to sorties may be used to more accurately calculate future demand. It is important to note, correlation does not mean that the number of sorties that are planned for the next year will predict the demand for each part more accurately. Furthermore, the USAF does not provide the logistics community a forecast or plan for number of sorties. This problem will be addressed later in this chapter with the four proposed methods for forecasting sorties. The next step in the study is to replicate the USAF's D200A calculations for future demand using number of sorties instead of flying hours.

## USAF Demand Calculations

The USAF primarily uses an eight-quarter moving average factor method to calculate the next years demand for each spare part (Defrank, 2017). Using the following equation, the USAF begins by calculating the average demand per flying hour:

$$8 \text{ quarter moving average (Factor)} = \frac{\sum_{i=T-8}^T \text{Demands in the } i\text{th quarter}}{\sum_{i=T-8}^T \text{Flying hours in the } i\text{th quarter}} \quad (2)$$

where T is the time period (Defrank, 2017). The D200A multiplies this average number of demands per flying hour by the USAF's flying hour forecast for the next time period(s) to calculate and predict the future time period's demand. This study experiments with number of sorties in the denominator of equation 2.

## Average Demand Per Sortie

This study will use the following equation to calculate the factor as the average demand per sortie:

$$8 \text{ quarter moving average (Factor)} = \frac{\sum_{i=T-8}^T \text{Demands in the } i\text{th quarter}}{\sum_{i=T-8}^T \# \text{ of sorties in the } i\text{th quarter}} \quad (3)$$

The above factor must be multiplied by the number of anticipated future sorties to render a forecast that is comparable to the current method discussed in the previous section. However, the USAF does not provide a forecast for the number of sorties for the D200 to calculate future demand. The next step of this study is to develop a reasonable forecast for the future year's sorties to closely simulate the results of a sortie based D200 demand forecast.

### **Sortie Forecasts Method #1**

The first method will provide a baseline for the remaining sortie forecast models. Calculating a demand forecast using the proposed sortie-based factor and the next year's actual number of sorties obtained from LIMS-EV will demonstrate the accuracy that other models can compare to. With the use of actual sorties flown in the next year, which will not be known, this method can be thought of as a goal for the remaining methods in this study to measure against.

### **Sortie Forecasts Method #2**

The second method in this study simulates a sortie forecast by converting flying hours to the average sortie duration. To calculate number of sorties, the average duration rate is divided into the number of flying hours (Air Force Materiel Command, 2017). As the number of sorties is known, this equation can be used to calculate the average sortie duration (ASD).

$$ASD = \frac{\# \text{Sorties}}{\# \text{Flying hours}} \quad (4)$$

This sortie forecast method calculates the ASD for each observation year. The product of the current year ASD is then multiplied by the next year's flying hour forecast to transform this forecast into a sortie forecast. Finally, the product of the sortie forecast using this method and the models sortie based rate ( $\lambda$ ) is a reasonable demand forecast to compare with our baseline method #1.

### **Sortie Forecasts Method #3**

The second method this study used to provide the model a sortie forecast is to apply the Holt-Winter's forecasting method to historical number of sorties per year to

forecast the next year's number of sorties. The triple exponential smoothing accounts for seasonality and trends in the demand and is accomplished by the FORECAST.ETS function in Microsoft Excel. This function will automatically detect any seasonality or trend in the time series data and use the appropriate exponential smoothing formula. The forecasted number of sorties is multiplied by the new sortie-based factor to produce a demand forecast.

### **Time series Demand Forecast (TDF)**

This study also applies Holt-Winter's forecasting algorithm to historical demand. This method ignores the sortie-based demand rate factor and provides a forecast based exclusively on historical demand. This method is simple and will be useful to understand if a demand rate factor is useful when forecasting demand for spare parts or not.

### **Mean Absolute Percent Error**

This study uses the mean absolute percent error (MAPE) to measure forecast error. The MAPE of the D200 demand forecast and the MAPE of the demand forecast produced by the four models in this study are calculated and then compared to determine the method that will provide the USAF with the best estimate of demand. The MAPE is calculated with the following equation:

$$\left( \frac{1}{n} \sum \frac{|Actual - Forecast|}{|Actual|} \right) \quad (5)$$

where n is the number of observations.

## IV. Analysis and Results

### Chapter Overview

This chapter will focus on answering the main research question. Tables will be presented to show the results of all forecasts in terms of the MAPE. Then tables will be presented to show the robustness of a sortie-based forecast. Finally, a table will show that future research can use QPA factors and percent applications factors to reduce error further and further justify using sorties to forecast spare part demand.

### Aggregate F-16 Forecast Comparison

The results of the correlation analysis and the four simulated demand forecasts is designed to decision makers insight and levers to pull when deciding to use a sortie-based demand forecast rather than a flying hour-based forecast. The analysis of the two data sets resulted in spreadsheet that can be filtered by NIIN, fiscal year, federal stock group, federal stock class, or by the correlation between demand and sorties and demand and hours flown. When filtered by these categories the MAPE is recalculated for each category. To illustrate, Table one shows the resulting MAPES of the F-16 parts filtered by fiscal year 2018.

**Table 1: 2018 F-16 forecast error comparison**

Model #1 MAPE:	40.3%
Model #2 MAPE:	41.1%
Model #3 MAPE:	39.9%
Model #4 MAPE:	44.4%
D200 MAPE:	52.5%
Number of Parts (n):	418



This table is interpreted as the USAF's flying hour-based forecast had 52% error in 2018. Furthermore, using actual sorties for 2018, method #1 shows the error could have been decreased to 41%. More significant than that, if method #3 was used to forecast the number of sorties for 2018 and the USAF used the proposed sortie-based demand rate, the error for the 418 F-16 parts could have been reduced to 39.9%, which outperforms our the D200 and the baseline.

### **Individual F-16 Item Forecast Comparison**

Table 2 shows a selection of individual NIINs with different correlations between their demand and hours flown. This table shows at the individual level method #3 tends to outperform the baseline and the D200 forecast in 2018. This sample of NIINs also shows that this study's proposal is not true for all parts and further research is needed to find possible explanations. For example, item 010454508 had a D200 forecast that was 100% accurate. This may be due to the item manager's ability to override the D200 forecast and negotiate their forecast during the SRRB. A future study could be used to explain this anomaly. Regardless of these anomalies, Tables 1 and 2 show that in general sorties should be used in the demand rate to calculate future demand for F-16 items.

**Table 2: 2018 Individual item prediction comparison**

Item I.D. Number	FH (x100)	Sorties	Dmd/FH Correlation	D200 Fcst	D200 APE	Baseline (#1) Fcst	Baseline APE	Method #3	Method #3 APE
001045672	1974	121222	-0.08735	25	31.5%	21.82	14.9%	22.46685	18.2%
002327931	1974	121222	-0.01871	13	13.3%	10.91	27.2%	11.21678	25.2%
004040445	1974	121222	-0.17118	36	9.0%	31.25	5.3%	32.16844	2.5%
010454508	1974	121222	0.608434	24	0.0%	21.82	9.1%	22.46685	6.4%
010525356	1974	121222	0.050471	11	57.1%	9.42	34.6%	9.701593	38.6%
010525359	1974	121222	0.517792	18	63.3%	15.38	39.8%	15.82891	43.9%
010526752	1974	121222	0.175176	29	81.3%	25.30	58.1%	26.04112	62.8%
010549843	1974	121222	-0.36809	161	8.8%	139.40	5.8%	143.4814	3.1%

### Evidence for Future Research

Another conclusion that can be made from this study is that the models used are relatively robust and insensitive to some of the limitations. For example, Table 3 demonstrates that not all parts have the same value for flying hours like they do for sorties. The item's flying hours come from D200 which accounts for the item's QPA and its percent applications. The items number of flying hours is the product of total flying hours, QPA, and percent application. Where QPA is 1 if there is only one of the items installed on the aircraft, 2 if there are two, etc. Percent application is the percent of each item that is used by the aircraft of study vs. other aircraft. For example, if a third of the USAF's inventory of a given item is allocated to the F-16 but the other two thirds are allocated to two other mission designs (MD), the percent application is .33. This explains the differences in flying hours between some items and can be seen in Table 3.

**Table 3: Different FHs due to QPA and/or percent application**

Item I.D. Number	FH (x100)	Sorties	D200 Fcst	D200 APE	Method #1 Forecast	Method #1 APE	Method #2 Forecast	Method #2 APE	Method #3 Forecast	Method #3 APE
001045672	1974	121222	25	0.315789	21.82616061	0.148745	22.50837196	0.184651	20.92536471	0.101334985
001739074	119	121222	4	0	3.472343734	0	3.562768696	0	3.329035294	0
002327931	1974	121222	13	0.133333	10.91308031	0.272461	11.25418598	0.249721	10.46268235	0.302487843
003140050	4019	121222	25	0.041667	21.82616061	0.090577	22.42866089	0.065472	20.92536471	0.128109804
004040445	1974	121222	36	0.090909	31.25109361	0.052997	32.22789621	0.023397	29.96131765	0.092081283
004385854	3552	121222	19	0.461538	15.87357136	0.221044	16.54042643	0.27234	15.21844706	0.170649774
006232912	70	121222	56	0.098039	52.58120512	0.031004	49.31881717	0.032964	50.41110588	0.011546943
010397817	2011	121222	28	0.272727	23.81035703	0.082289	24.54919779	0.115873	22.82767059	0.03762139
010404430	1766	121222	26	0.04	22.81825882	0.08727	22.71554485	0.091378	21.87651765	0.124939294
010408468	1974	121222	21	0.235294	18.35381688	0.079636	18.9274946	0.113382	17.59632941	0.035078201
010418639	6034	121222	62	0.087719	53.57330332	0.060117	55.14979753	0.03246	51.36225882	0.09890774

**B-52 Results**

The results from this study are very similar for the B-52 fleet Table 4 shows the 2018 forecast MAPEs for the B-52 fleet

**Table 4: 2018 B-52 forecast error comparison**

Model #1 MAPE:	37.1%
Model #2 MAPE:	41.6%
Model #3 MAPE:	44.5%
Model #4 MAPE:	61.6%
D200 MAPE:	40.9%
Number of Parts (n):	555

This table is interpreted as the USAF’s flying hour-based forecast for the B-52 in 2018 had 41% error. Furthermore, using actual sorties for 2018, method #1 shows the error would have been decreased to 37.1%. When applied to B-52 parts, this model with method #3 would have produced a larger forecast error than the D200. Method #3 would have produced 44.5% error versus D200’s 41% error. However, Table 5 shows a different story for the 2017 B-52 spare part demand forecast.

**Table 5: 2017 B-52 forecast error comparison**

Model #1 MAPE:	39.7%
Model #2 MAPE:	41.6%
Model #3 MAPE:	34.8%
Model #4 MAPE:	61.6%
D200 MAPE:	44.4%
Number of Parts (n):	554

This table is interpreted as the USAF's FH-based forecast for the B-52 in 2017 had 44.4% error. Furthermore, using actual sorties for 2017, method #1 shows the error would have been decreased to 39.6%. When applied to B-52 parts, this model with method #3 would have further decreased forecast error to just 34.8% versus 44.4% error the D200 produced.

### **Chapter Summary**

This chapter answered the main research question. Essentially, the methodology presented in this study shows that sorties can be employed to improve the accuracy of USAF demand forecasts. Aggregate forecasts for the F-16 and B-52 are compared and both fleets are shown to benefit from a sortie-based forecast.

## **V. Conclusions and Recommendations**

### **Chapter Overview**

The purpose of this chapter is to relate the study results to actionable recommendations for USAF decision makers. This chapter also outlines recommendations for future research to supplement this study and future research to address the limitations of this study.

### **Conclusions of Research**

This study showed that aircraft spare part demand is not always strongly correlated to the number of hours that are flown. In fact, 40% of the F-16 items from 2004 to 2018 had demand that was more correlated to the number of sorties flown. Due to the historic error of USAF forecasts and the finding that demand for many F-16 parts have a relationship with the number of sorties flown, this study adjusted the USAF's historic demand rate forecast system to use sorties as a measure of time or demand interval. This demand rate is applied to the aircrafts predicted usage to calculate demand for the next periods (Berger & Murphy, 2014). However, generally the USAF predicts usage in terms of flying hours, not sorties. B-52 spare part demand data was obtained to explore the robustness of potential findings. This study proposed and analyzed four methods to transform the usage forecast to sorties in order to apply a sortie-based demand rate to a predicted sortie usage. Each of these four methods produced a sortie-based demand prediction to compare to the USAF's flying hour-based demand prediction. For many of the observation years, the sortie-based demand prediction

outperformed actual forecasts showing that when applied to the current forecasting system, sorties can decrease error.

The results of this study empirically show that there is a possibility for decreased error in USAF spare part forecasting. Although, forecasting count data that is intermittent and non-stationary like spare part demand is difficult, this study employs a parsimonious method to decrease error and get after an area that has historically caused the USAF to lose credibility. This study gives a tool to forecasters that will allow them to compare their current prediction system to a sortie-based system. A quick comparison could result in better buying decisions when the SRRB proposes a budget for spare parts. With weapon system sustainment costs growing at an alarming rate, better decisions based on this study could decrease funds being inappropriately allocated and possibly restore some lost credibility. However, to make meaningful change, action must be taken.

### **Recommendations for Action**

First, the USAF should terminate the use of flying hours to predict all demand. This model allows decision makers to compare how flying hour forecasts performed in the past and can produce a forecast based on both sorties and flying hours. Essentially, the model provides the tool necessary for the USAF to transition from a one size fits all system to a hybrid system. At the individual item level, the hybrid system will allow the forecaster to select the program that has historically shown less forecast error.

Second, if individual item comparison is infeasible, it is recommended to use the sortie-based model proposed in this study for all items. Demand forecasts aggregated from 2011 to 2018 for all parts in the study on the F-16 and B-52 fleets saw less error

with the sortie-based model. Even though the sortie-based forecast did not outperform the USAF forecast for every item in these fleets, it did perform better when demand was aggregated in this fashion.

### **Recommendations for Future Research**

First, future studies or improvements to the model proposed in this study should apply quantity per application (QPA) and percent application to the number of sorties attributed to each item. Applying these factors to the number of sorties USAF aircraft fly allows for a more precise allocation of sorties to each item installed on the aircraft. Future research can employ the model of this study with the more precise sortie allocation and could improve the forecast.

Furthermore, future research should explore the appropriateness of applying the Poisson process to every item. The literature suggests that some aircraft parts may have a failure distribution that differs from the Poisson process (Ebeling, 2004). Future research should investigate the failure distribution of a sample of parts. If the distributions are significantly different, parameter estimates can be explored and possibly implemented into this study's model. If a future study of this nature could show decreased forecast error further, it could help drive sustainment costs down.

Finally, research should be done to identify possible trends regarding the time measure that predicts demand more accurately. Research should be focused on finding the most appropriate variable for each item, class of items, or repair cycle group. Having

greater confidence in the time measure selected, forecasters can more effectively employ a possible hybrid system.

### **Summary**

It is the belief of this research that a sortie-based demand rate could be applied to future requirements defined by the number of sorties expected to calculate a more precise demand forecast. This study shows exponential smoothing methods can be applied to historical sortie time series data to meet this requirement. The product of these two consistently outperforms the status quo and should be implemented to more accurately budget for future spare part requirements.



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Weapon System Sustainment (WSS) costs are growing at an increasing rate despite the vast efforts to reduce these costs. To address this problem, the purpose of this study is to explore a parsimonious change to aircraft component forecasting to reduce costly forecast error. The United States Air Force (USAF) predicts the demand for components modeled after the Poisson process. The number of flying hours until demand is exponentially distributed and the expected number of demands in a given time interval has a discrete Poisson distribution. This study replaces flying hours with sorties to measure time for the purpose of demand forecasting. Many F-16 and B-52 spare parts are evaluated by employing demand

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U	U	U	UU	43	<b>19b. TELEPHONE NUMBER (Include area code)</b> (937) 255-3636 x4319 john.dickens@afit.edu	